**CUSTOMER SERVICE REPRESENTATIVE**

**(Turkish,English,Korean,Chinese,Polish,German,Portuguese speaking )**

We are looking for a Customer Service Representative for our Kiev office.

**Responsibilities:**

* Answer to customer inquiries;
* Provide assistance to customers;
* Maintain customer satisfaction;
* Identify sources of issues, trends and help to solve them.

**Requirements:**

* 1+ years of Internet experience;
* An interest in Gaming and Social Networking;
* Must be creative, opinionated and ambitious,those looking only to do boring monotonous work need not apply
* Professional level of German, French.
* Experience with CRM systems is a plus.

**We offer:**

* Competitive compensation depending on experience and skills
* Insurance
* Financial stability
* Individual career path
* Paid vacation
* Comfortable workplaces with the most up-to-date equipment
* Our own chief makes delicious breakfast, lunch and dinner for whole team
* Opportunities for self-improvement: English language, seminars, conferences
* Convenient office location in the city center
* High energy, international and innovative team
* Annual assessments
* Optional business trips
* Corporate and social events

If you would like to be considered for an interview please send us your resume or an email about yourself and how you think you can help us to

 inna@paymentwall.com Anna.chebukina@paymentwall.com

## COMPLIANCE INTERN

**The Opportunity**

Looking to work for a global company that prides itself on doing everything amazing, has offices all over the world, and have a real contribution to a company that is always growing?

As a Compliance Intern, you will become part of the ever evolving payment industry. Each day you will be faced with challenging tasks and have to find strategic solutions to bring the company to the next level.

In addition to this, you will have the opportunity to work with Paymentwall’s global office teams.

**Responsibilities**

* Perform background checks of potential merchants with internal compliance tools and external resources to assess merchants compliance with terms of service.
* Proactively contribute to adding new compliance procedures to continually improve internal guidelines to comply with new laws and regulations.
* Identify and measure each merchant's risk including following  AML guidelines, understanding the risks with any new merchant and helping develop policies, procedures to prevent and address possible risks.
* Effectively communicate with compliance team about possible issues they see arise from different merchants.
* Perform a full KYC and Sanctions check for each merchant.
* Ability to identify the potential of money laundering and illegal financing risks associated with different products, services, customers and entities.
* Ensure each company meets and continually follows KYC requirements in the location of the company’s location and where services are provided.
* Monitor industry developments and maintain knowledge of new and amended laws and regulations that may impact operations.

**Requirements**

* Bachelor in related discipline and compliance experience is a plus.
* Strong analytical skills and attention to detail.
* Experience in the payments industry strongly preferred.
* Working knowledge of internal and external compliance related rules, regulations and policies related to the payments industry.
* Experience reviewing contracts, permits, licences and international law.
* Ability to collaborate, exchange information and gain mutual support.
* Excellent English language (oral and written communication skills).
* Knowledge of MySQL is a plus.

**Who should apply**

* Someone who is goal oriented and is able to go above and beyond the requirements.
* Fast learning individuals who are able to work in a high speed environment.
* Candidates who can work independently as well as in a team.
* Has an interest in the payments industry as well as gaming, dating and Internet startups.
* Candidates with unlimited energy who want to contribute to the success of Paymentwall.
* Candidates should be available full-time and be able to start as soon as possible.

**Company offers**

* Competitive compensation depending on experience and skills.
* Financial stability.
* Insurance.
* Individual career path.
* Paid vacation.
* Comfortable workplaces with the most up-to-date equipment.
* Our own chief makes delicious breakfast, lunch and dinner for whole team.
* Opportunities for self-improvement: English language, seminars, conferences.
* Convenient office location in the city center.
* High energy, international and innovative team.
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## TRAVEL COORDINATOR

We are looking for a Travel Coordinator for our Kiev office.

**Responsibilities:**

* arrange visa support
* arrange optimal travel routes for all offices and all employees people
* arrange accommodation if needed
* help with car rental if needed
* optimize processes and costs, so we would not be paying extra costs for unnecessary flights (optimize routes, use frequent flyer miles when appropriate, etc)

**Requirements:**

* 3+ years of experience in travel industry
* Must be creative, opinionated and ambitious,those looking only to do boring monotonous work need not apply
* Manage team mileage
* Be available to book flights last minute
* Understand preferences of team members
* Arrange large events,conferences
* Use company resources efficiently and in a cost effective manner
* Excellent time management and organizational skills
* Ability to work with a cross-functional and extremely diverse team
* Well travelled individual who is able to work with other global offices and time zones
* Professional level of English
* Strong interpersonal skills: Upbeat, friendly, positive attitude and professional

**We offer:**

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* Paid vacation
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## SEO/SEM SPECIALIST GROWTH TEAM

**Paymentwall** ( [www.paymentwall.com](https://www.paymentwall.com/ru/jobs/)) is the next generation global payments platform for Digital Goods & Virtual Currency in Social, Casual & MMO Games, and Web Services. We have developed the leading payment solution in the industry with 85+ payment options from around the world and 130+ ad network integrations feeding our OfferwallTM platform. Our offices are located in San Francisco, Kiev, Berlin and Istanbul. We have a smart, user focused, hacker minded and ambitious team which we are looking to expand.

### RESPONSIBILITIES

* Tracking website performance using specialised tools
* Growth hacking
* Provide SEO analysis and recommendations
* Provide recommendations and execute strategies for content development in coordination with SEO goals – general and keyword specific
* Administer search engine programs (Google Analytics, Yandex Metrica)
* Following trends in SEO, social media and internet marketing

### REQUIREMENTS

* 2 years experience in Search Engine Marketing (SEM) and Search Engine Optimization (SEO)
* Proactive and growth oriented
* Experience with website analysis using a variety of analytics tools including Google Analytics, Yandex Metrica
* Experience working with popular keyword tools (Google, WordTracker, Keyword Discovery)
* Experience working with CMS and building/administering content in CMS environments (WordPress, Joomla, Magento etc.)
* Base knowledge of HTML/CSS
* Fluent English

### COMPANY OFFERS

* Competitive compensation depending on experience and skills
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* Individual career path
* Paid vacation
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## SALES MANAGER

**(Turkish,English,Korean,Chinese,Polish,German,Portuguese speaking )**

**The opportunity**

In this role, you will be instrumental in identifying advertising, business development and partnership opportunities during the day, including off-hours to match the respective market’s time zones for meetings, frequent travel to conferences, events and client meetings abroad. You will work with both our teams in San Francisco and Kiev to coordinate around the clock processes. We are looking for someone who is proactive, with positive attitude and who is a team player.

**Responsibilities**

* Identify, contact and develop possible prospects in order to create new advertising relationships and continuously close new accounts.
* Identify and contact companies that can utilize our payment solutions and create awareness for our payment and advertising platform by attending events, meeting clients in your market.
* Develop and deliver compelling sales messages, proposals and presentations, gather market data and requirements to improve our product via the product team.
* Maintain a keen understanding of the latest technology, market conditions, competitive activities and industry trends.

**Requirements**

* Graduate degree with a background in Sales,Business Management, Advertising, Marketing or other related field. MBA preferred.
* Previous experience in sales required.
* Effective negotiation and closing skills.
* Fluent level English language required. Additional foreign languages preferred.
* Management experience in a fast-paced sales environment a plus.
* Previous experience with e-commerce a plus.

**Who Should Apply**

* Those who experience and profile match the job description.
* Those who are proactive, goal oriented individuals who take pride in what they do.
* Those with an interest in gaming, dating and internet culture.
* Those with endless energy that can channel that energy into innovation and creativity to help grow Paymentwall.
* Those with an understanding of different cultures around the world, who are always hungry to learn more.

**Company Offers**

* Competitive compensation depending on experience and skills;
* Financial stability;
* Insurance;
* Individual career path;
* Paid vacation;
* Comfortable workplaces with the most up-to-date equipment;
* Our own chief makes delicious breakfast, lunch and dinner for whole team;
* Opportunities for self-improvement: English language, seminars, conferences;
* Convenient office location in the city center;
* High energy, international and innovative team;
* Annual assessments;
* Optional business trips;
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## AD MANAGEMENT ASSOCIATE

**(Turkish,English,Korean,Chinese,Polish,German,Portuguese speaking**

**The opportunity**

The purpose of this role is to manage, input, update and seek out new add campaigns for our Offerwall.com solution. We are looking for a diligent and charismatic person, comfortable communicating with clients on a daily basis and a fast learner.  The individual will be expected to contribute to the growth and development of our Offerwall product, and work with our international Offers team in our Berlin,San Francisco, Istanbul and Manila offices from Kiev.

**Responsibilities**

* Actively promote the Offerwall platform to prospective clients by identify and sourcing high quality leads and reach out to them successfully via all kind of communication channels.
* Promote Paymentwall’s Offerwall platform by attending trade shows and events around the world.
* Optimize and improve the Offerwall platform, identifying ways to improve service, revenue and efficiency.
* Building and maintaining meaningful relationships with ad agencies and clients.
* Manage, input, and optimize the global offer inventory on the Offerwall platform.
* Keep up to date and maintain expertise on the virtual currency and payments industries.

**Requirements**

* Bachelor degree in business, or related field and at least one year experience working in tech.
* Detail orientated, have great attention to detail and good data entry skills.
* Self-motivator with excellent time management skills and ability to prioritize tasks and manage deadlines.
* Creative thinker, ability to think laterally and come up with innovative ideas and product improvements to satisfy clients needs.
* Business Savvy and entrepreneurial, able to identify and maximize Paymentwall’s business.
* Ability to work with a cross-functional and extremely diverse team to drive results.
* A positive can-do attitude willing to take on extra projects and take responsibilities above and beyond expectations.
* Excellent written and oral communication skills, eloquent and be able to conduct serious conversations around technical and legal details.

**Who Should Apply**

* Those who are proactive, goal-oriented individuals who take pride in what they do.
* Those with an interest in gaming, dating and Internet culture.
* Super connectors who live on Facebook, Linkedin, Twitter and other social media outlets.
* Those with endless energy that can channel that energy into innovation and creativity to help grow Paymentwall.
* Those with an understanding of different cultures around the world, who are always hungry to learn more.

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## PHP DEVELOPER

**THE OPPORTUNITY**

We are hiring skilled and geeky PHP developers in our Kiev office  to create groundbreaking Payment Products.

**Responsibilities**:

* Participating in payments platform development.
* Building high-available solutions, optimizing the load.
* Building APIs.
* Participating in the system design decisions.
* Integrating third party libraries into our platform.

**Reqierments:**

* 1+ years of PHP experience.
* Strong knowledge of PHP.
* Strong knowledge of OOP and Design Patterns.
* Experience with MySQL, database design, query profiling and optimization.
* Experience with NoSQL (Redis, MongoDB, Couchbase etc).
* Experience with at least one of the PHP frameworks (Zend Framework, Yii, Laravel etc).
* Experience building high-available web applications is a plus.
* Knowledge of JavaScript, HTML, CSS.
* Intermediate or higher English.

**Company offers:**

* Competitive compensation depending on experience and skills;
* Financial stability;
* Insurance;
* Individual career path;
* Paid vacation;
* Comfortable workplaces with the most up-to-date equipment;
* Our own chief makes delicious breakfast, lunch and dinner for whole team;
* Opportunities for self-improvement: English language, seminars, conferences;
* Convenient office location in the city center;
* High energy, international and innovative team;
* Annual assessments;
* Optional business trips;
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## FOREIGN EXCHANGE MARKET ANALYST (XE)

**The Opportunity**

Paymentwall is looking for a Foreign Exchange Market Analyst who is able to work in a fast-paced environment and have comprehensive knowledge of and compliance with laws and regulations governing financial accounts and transactions.

Join a team that continues to connect the world through payments on computers, tablets, mobile phones and now televisions. By being a part of the ever-evolving payment industry, you will be faced with different tasks and challenges every day and it will be up to you to find creative solutions to bring the company to the next level. See if you have what it takes.

**Responsibilities:**

* Monitoring and forecasting FX rates
* Following, implementing, and improving procedures for FX
* Minimizing exposure to currency fluctuation
* Develop processes and products for different types of orders (SPOT,FORWARDS,SWAPS,OPTIONS)
* Negotiation with liquidity providers

**Requirements:**

* Knowledge of the foreign exchange markets and foreign exchange products including spot, forwards, swaps and options.
* Previous experience on trading or sales desk in Foreign Exchange or other financial products helpful.
* Solid foundation of economics and finance theory; well-versed in current economic conditions and conditions in the foreign exchange market.
* Bachelor's Degree in Economics or Finance preferred, including course-work in financial accounting and statistics.
* Exceptional interpersonal skills, both oral and written.
* Well-developed analytical skills. And acute attention to detail.
* Excellent business etiquette and follow up procedures.
* Positive attitude and the ability to prioritize tasks to fit deadlines.
* Has excellent intercultural competences and experience working in diverse teams.

**What We Offer:**

* Competitive compensation.
* Unlimited growth potential.
* Centrally located office in Kiev.
* Stocked kitchen with snacks and beverages.
* Healthy meals prepared by our company chef.

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## PRODUCT MANAGER

**(Turkish,English,Korean,Chinese,Polish,German,Portuguese speaking )**

Paymentwall is looking for a high quality and experienced individual for our products team. This person will be responsible for the management of a Paymentwall Products assist and leading the development of the product. We are looking for high energy, fun, eloquent and quality candidates who have the will and capability  to learn a lot while working hard to meet tight deadlines, the ambition to grow with the Paymentwall team and  to develop amazing innovative products in a high quality manner.

**Responsibilities**

* Build innovative products based on the market needs and company strategy.
* Work closely with key departments and decision makers to determine business objectives and strategy for delivery.
* Defining the product vision and features to cover.
* Build and maintains product development sprints.
* Write documentation for engineering department.
* Work with sales, marketing and customer support to ensure revenue and customer satisfaction goals are met.

**Skills & Competencies Required**

* 1+ years experience and proven track record in a project management role within the tech industry.
* Fluency in english is a must.
* Strong understanding of customer and industry market dynamics.
* Strong project management skills demonstrating the ability to work with tight deadlines.
* Able to quickly grasp complex technical concepts and products and translate them into clear and easy language.
* Multi-tasker with the ability to handle a heavy workload by prioritizing and excellent time management skills.
* Flexible mindset and open to changing priorities.

**Who should apply**

* Proactive, goal-oriented individuals and self starter who take pride in what they do.
* Entrepreneurial and curious with a commercial mindset.
* Those looking to work hard and see the opportunities.
* Candidates should be available full-time.

**Company Offers**

* Competitive compensation depending on experience and skills
* Financial stability
* Individual career path
* Paid vacation, insurance
* Comfortable workplaces with the most up-to-date equipment
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* Opportunities for self-improvement: English language, seminars, conferences
* Convenient office location in the city center
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